



## TECHNICAL SALES ENGINEER

Morningstar Corporation, the world's leading supplier of solar charge controllers and inverters, has an opening for a **Technical Sales Engineer** in Newtown (Bucks County), PA. Technical Sales Engineers work with our customers worldwide, providing technical information, training, promotion and education of our power electronic products. Through daily communications, trade shows, training events, and onsite visits, we strive to provide the solar industry's best technical and sales support.

### Successful Candidates must have:

- Bachelor's Degree in Engineering, (Electrical Engineering preferred)
- 3-5 years technical product sales experience
- Excellent written & verbal skills
- Willingness to travel (domestic and international)
- Must either currently hold or be eligible to apply for a US Passport
- A strong entrepreneurial spirit or mindset

### Additional preferred skills include:

- Experience or interest in the Renewable Energy industry
- International Travel experience
- Proficiency in a second language

For over 23 years, Morningstar Corporation has successfully designed high quality, reliable and innovative power electronic products for the solar (PV) industry. We are leaders in the off-grid solar energy market throughout the world. Our multi-cultural employee base is the cornerstone for our collaborative atmosphere within the organization as well as with our customers.

The Sales team works closely with Product Management, Marketing, and Applications Engineering in a collaborative development of new products that meet the needs of our industry and our customers. Sales Engineers also assist in providing technical specifications for project bids and improving our distribution channels.

We seek talented professionals looking to help make the world a better place through renewable energy. Our employees are passionate about what they do. We want people with a long-term perspective who wish to become owners of the business and directly contribute to our growth and success. We seek high energy employees but encourage them to "unplug" from work on nights and weekends.

This position is a salaried, non-commission technical sales role. Morningstar offers an Incentive Stock Option Plan and an Employee Stock Purchase Plan in addition to a full benefit package that includes Medical, Dental, Vision plans and a 401(k) retirement plan. Salary is competitive and a relocation package is available for qualified successful candidates.

Please send cover letter, resume & salary requirements to [careers@morningstarcorp.com](mailto:careers@morningstarcorp.com).